

FABIA & FABIA MONTE CARLO PRICING OVERVIEW MY19



ŠKODA
SIMPLY CLEVER



FABIA Pricing Summary MY19

Fabia Hatch				Fabia	Monte Carlo
Engine	Transmission	Power	Torque	RRP [#] / Driveaway [^]	RRP [#] / Driveaway [^]
70TSI	5-sp Manual	70kW@5000-5500	160Nm@1400-3500	\$17,290 / \$16,990	- / -
81TSI	7-sp DSG	81kW@5000-5500	200Nm@2000-3500	\$20,290 / \$19,990	\$23,890 / \$25,490

Fabia Wagon				Fabia	Monte Carlo
Engine	Transmission	Power	Torque	RRP [#] / Driveaway [^]	RRP [#] / Driveaway [^]
70TSI	5-sp Manual	70kW@5000-5500	160Nm@1400-3500	\$18,390 / \$18,490	- / -
81TSI	7-sp DSG	81kW@5000-5500	200Nm@2000-3500	\$21,390 / \$21,490	\$24,990 / \$26,990

Manufacturer's recommended retail price (MRRP) excluding dealer delivery charges, statutory charges and optional extras.

[^]Manufacturer's recommended driveaway price (MRDP). Options and metallic paint available for an additional cost. MRRP includes 12 months private registration, 12 months compulsory third party insurance, dealer delivery and stamp duty. The driveaway price shown is based on the owner being a 'rating one' driver aged 40 with a good driving record. Actual driveaway price may differ depending on choice of dealer and individual circumstances. SKODA Australia reserves the right to vary the MRDP in its discretion. The above pricing does not take into account any campaign/promotion that may be current in relation to any of the above models. Contact your local SKODA Dealer to confirm your specific price, availability and any current campaign/promotion pricing..



Equipment Key Features MY19

Fabia	Monte Carlo 81TSI DSG (in addition to regular Fabia)
Exterior /Interior	
<ul style="list-style-type: none"> > 15" steel wheels with DENTRO wheel trims > Leather package (3-spoke steering wheel, hand brake handle, gear lever handle)^ > 3-spoke multi-functional leather^ steering wheel with control for radio and phone > Brushed silver décor stripe on dashboard > Front LED daytime driving lights > Roof rails - silver (Wagon) 	<ul style="list-style-type: none"> > 15" steel wheels → 17" TORINO black alloy wheels > Monte Carlo design package: <ul style="list-style-type: none"> Door mirrors black painted, Black front grill frame, "Monte Carlo" logo on B-pillar, Black Roof spoiler, Side skirts (black painted), Spoiler on front bumper (black painted), Sill plates in front (with "Monte Carlo" logo), Diffuser on rear bumper (black painted), > Front fog lights > Sports seat & Sports pedals > Flat bottom steering wheel with red stitching > Roof rails - black (Wagon) > LED rear lights
Safety & Drivetrain	
<ul style="list-style-type: none"> > Front Assist with City Emergency Brake † > Rear view camera † > 6 airbags - dual front, front-side, curtain airbags > Multi-Collision Brake > Tyre pressure monitoring system > Seat Belt Reminder (Front and rear seats) > Green Tech - Start/stop system and brake energy recuperation > ESC - (incl. ABS, EBD, ASR, HHC) 	<ul style="list-style-type: none"> > Sports suspension
Infotainment	
<ul style="list-style-type: none"> > Radio SWING Plus with 6.5" touch display (CD, MP3 Player, and SD card slot) > ŠKODA Surround Sound - Developed with Arkamys® (6 speakers) > SmartLink ~ Smartphone connectivity including Apple CarPlay and Android Auto > Bluetooth® phone connectivity > Multi-function trip computer with high resolution display 	<ul style="list-style-type: none"> > Instrument cluster in Monte Carlo
Convenience	
<ul style="list-style-type: none"> > Air Conditioning > Umbrella (under the front passenger seat) > Remote Central Locking > Mobile phone holder, Net system, Folding hooks in the luggage compartment 	<ul style="list-style-type: none"> > Cruise Control with Speedlimiter > Front armrest with storage compartment

† Safety technologies are not a substitute for the driver's responsibility of the vehicle

^Leather have a combination of genuine and artificial leather, but are not wholly leather

~SmartLink is compatible for selected apps with the latest smartphone versions of iOS and Android



ŠKODA

Packages MY19

Sports Pack		without Colour Concept	with Black Colour Concept
RRP		\$1,800 ~	\$1,800 ~
you save		\$1,440 (>35%)	\$1,440 (>35%)
> 7J×17" SAVIO Alloy wheels (upgrade from 15" steel wheel)	value	\$1,290*	-
> 16" VIGO Black Alloy wheels	value	-	\$990*
> Coloured roof, side mirror caps, A-pillar	value	-	\$300*
> Sports suspension	value	\$390*	\$390*
> Rear parking sensors†	value	\$390*	\$390*
> Flat bottom Sports steering wheel	value	\$300*	\$300*
> Privacy Glass (SunSet)	value	\$250*	\$250*
> Front centre armrest	value	\$230*	\$230*
> Cruise Control & Speedlimiter	value	\$390*	\$390*
> Total Individual Items	total value	\$3,240*	\$3,240*

Premium Sports Pack		without Colour Concept	with Black Colour Concept
RRP		\$3,600 ~	\$3,600 ~
you save		\$2,220 (>35%)	\$2,220 (>35%)
> Sports Pack [as listed above]	value	\$3,240*	\$3,240*
> Adaptive cruise control†	value	\$930*	\$930*
> Advanced keyless entry incl. smart start (KESSY) & Alarm	value	\$800*	\$800*
> Climatronic air-conditioning	value	\$350*	\$350*
> Fatigue detection†	value	\$200*	\$200*
> DAB+ (digital audio broadcasting)	value	\$200*	\$200*
> Rear double USB port	value	\$100*	\$100*
> Total Individual Items	total value	\$5,820*	\$5,820*

~Manufacturer's Recommended Retail Price. Available at participating ŠKODA dealers

†Safety technologies are not a substitute for the driver's responsibility of the vehicle

*Items are not for sale individually

#5 Year Warranty consists of 3 Year Factory Warranty and 2 Year Factory Extended Warranty. 5 Year/Unlimited Kilometre Warranty is available with private, general fleet and government vehicles only. Excludes rental vehicles, hire cars, taxis, courier vehicles, driving school vehicles, security vehicles, bus and tour vehicles which are subject to a 5 Year/150,000 Kilometre Warranty (whichever occurs first). Your rights under this warranty sit alongside the consumer guarantees under the Competition and Consumer Act 2010 which cannot be excluded. For further information please find the applicable terms and conditions at www.skoda.com.au/skoda-care/car-warranty



ŠKODA

Packages MY19

Tech Pack		Monte Carlo
RRP		\$1,800~
you save		\$1,030 (>35%)
> Advanced keyless entry incl. smart start (KESSY) & Alarm	value	\$800*
> Rear parking sensors†	value	\$640*
> Adaptive cruise control (upgrade from cruise control)†	value	\$540*
> Climatronic air-conditioning	value	\$350*
> Fatigue detection†	value	\$200*
> DAB+ (digital audio broadcasting)	value	\$200*
> Rear double USB port	value	\$100*
> Total Individual Items	total value	\$2,830*

Vision Pack		Fabia	Monte Carlo
RRP		\$1,800~	\$1,400~
you save		\$1,210 (40%)	\$990 (>40%)
> Full LED headlights with Adaptive Frontlight System	value	\$1,000*	\$1,000*
> Side Assist - Blind Spot Detection†	value	\$700*	\$700*
> Rear traffic alert†	value	\$290*	\$290*
> LED tail lights	value	\$350*	●
> Light Assist and Rain Sensing Wipers	value	\$300*	\$300*
> Front fog lights	value	\$270*	●
> Auto-dimming rear view mirror	value	\$100*	\$100*
	total value	\$3,010*	\$2,390*

~Manufacturer's Recommended Retail Price. Available at participating ŠKODA dealers

†Safety technologies are not a substitute for the driver's responsibility of the vehicle

*Items are not for sale individually

● Standard

- Not available



ŠKODA

Options, Colours & ŠKODA Care MY19

Options	Fabia	Monte Carlo
Metallic Paint	\$500~	\$500~
Pearl Effect Paint	\$500~	\$500~
Panoramic Glass Roof	\$1,000~	\$1,000~
Amundsen Satellite Navigation 6.5"	\$950~	\$950~
Cruise Control with Speedlimiter	\$390~	•

ŠKODA Service Packs	FABIA Man	FABIA DSG
3 year/45,000km Service Pack +	\$760	\$760
you save	\$295	\$284
5 year/75,000km Service Pack +	\$1,600	\$1,600
you save	\$403	\$467

ŠKODA Choice ^

Guaranteed Future Value

- > Protect your investment and enjoy peace of mind, knowing the minimum future value from the start
- > Tailored finance solutions, with convenient choices at the end of your term
- > Upgrade your ŠKODA more often, enjoying the latest model with the best innovations and technology
- > for more information and participating dealers please refer to <http://www.skodafinance.com.au>



Guaranteed Future Value

~ Manufacturer's Recommended Retail Price (MRRP), available at participating dealers.

#5 Year Warranty consists of 3 Year Factory Warranty and 2 Year Factory Extended Warranty. 5 Year/Unlimited Kilometre Warranty is available with private, general fleet and government vehicles only. Excludes rental vehicles, hire cars, taxis, courier vehicles, driving school vehicles, security vehicles, bus and tour vehicles which are subject to a 5 Year/150,000 Kilometre Warranty (whichever occurs first). Your rights under this warranty sit alongside the consumer guarantees under the Competition and Consumer Act 2010 which cannot be excluded. For further information please find the applicable terms and conditions at www.skoda.com.au/skoda-care/car-warranty

^The ŠKODA Choice Program consists of an option to require ŠKODA Financial Services to purchase your vehicle at the end of your ŠKODA Financial Services (SFS)** Chattel Mortgage or Consumer Loan for a value (known as the Guaranteed Future Value) determined by SFS** and set out in your contract. The Guaranteed Future Value is not a representation by SFS** as to the likely market value of your vehicle as at the end of your contract. The option is available on new and demonstrator ŠKODA vehicles for selected models only. Please verify with your dealership vehicles that are eligible for the program. If vehicles are not returned in an acceptable condition, as defined in the terms and conditions or exceed kilometre restrictions the Guaranteed Future Value will be reduced. See the ŠKODA Choice Fair Wear and Tear Guide for more information on the required conditions and circumstances. The cost of the ŠKODA Choice Program is incorporated into the applicable interest rate. Please read the full terms and conditions. Please consider whether these products and services are appropriate for your circumstances. Before acting on any of the information on this page, please seek independent financial and tax advice. Full terms and conditions are available upon application. Available only to approved applicants of SFS**. Subject to credit assessment. Fees and charges apply. Fleet, government, rental buyers, hire car and chauffeur companies are excluded. Available at participating ŠKODA dealers. **ŠKODA Financial Services is a trading name of Volkswagen Financial Services Australia Pty Limited ABN 20 097 071 460. Australian Credit Licence 389344

For Full Terms, conditions and exclusions visit your nearest participating ŠKODA dealer. Prices (incl GST) valid at the time of publishing. Subject to change without notice.

Exterior Colour Interior, dashboard inserts	Fabia (without Colour Concept)	Colour Concept Roof, A-pillar, wheels, mirror caps	Monte Carlo
Candy White	o	o Black	o
Corrida Red	o	-	o
Magic Black (per)	o	-	o
Race Blue (met)	o	-	o
Rallye Green (met)	-	o Black	-
Quartz Grey (met)	o	-	o
Steel Grey	-	-	o

o Optional

- Not available



ŠKODA